

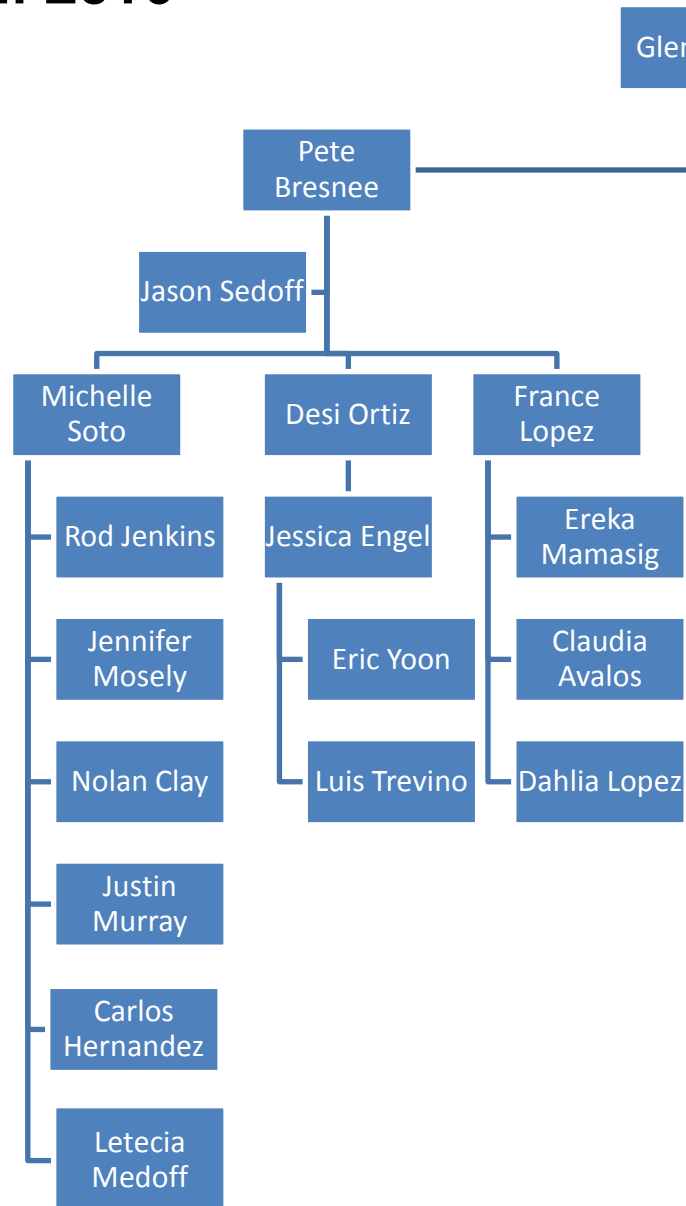
JASON SEDOFF

NATIONAL MANAGER, VEHICLE LOGISTICS

GLOVIS AMERICA, INC.

Vehicle Logistics/Claims Department 2016

HYUNDAI GLOVIS



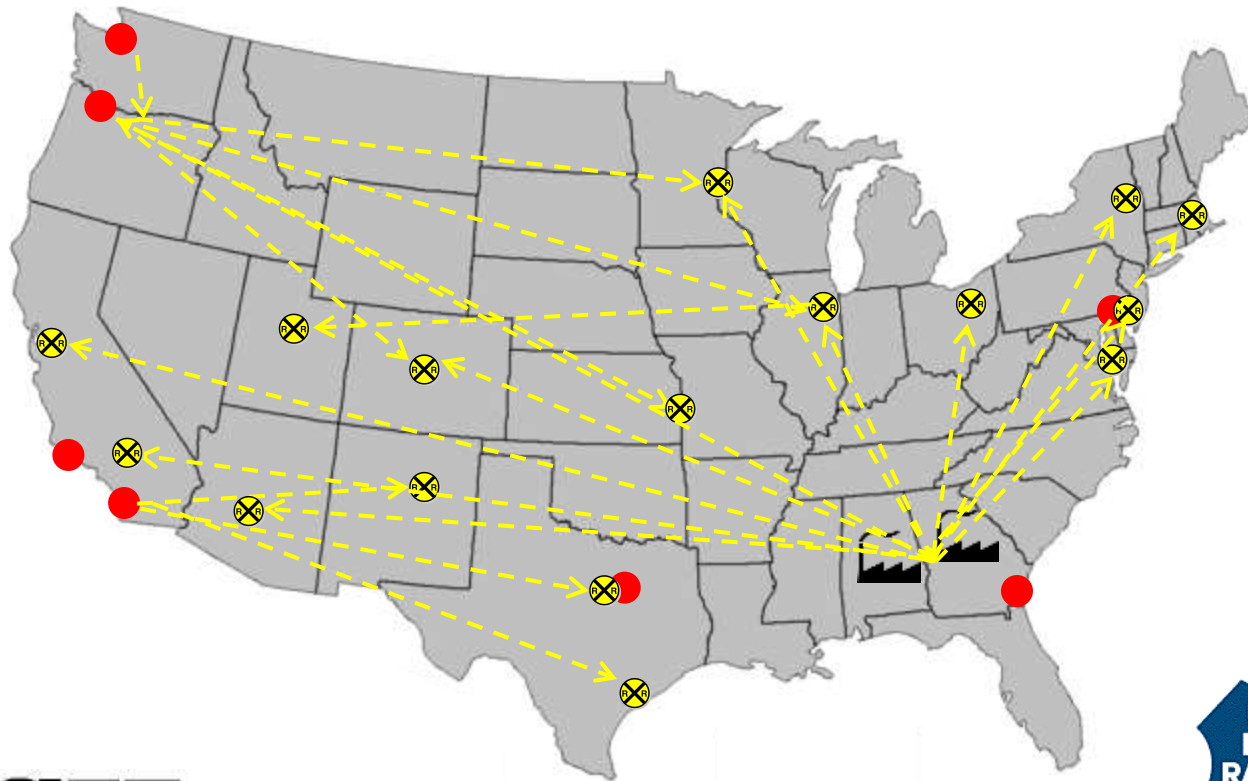
Vehicle Logistics

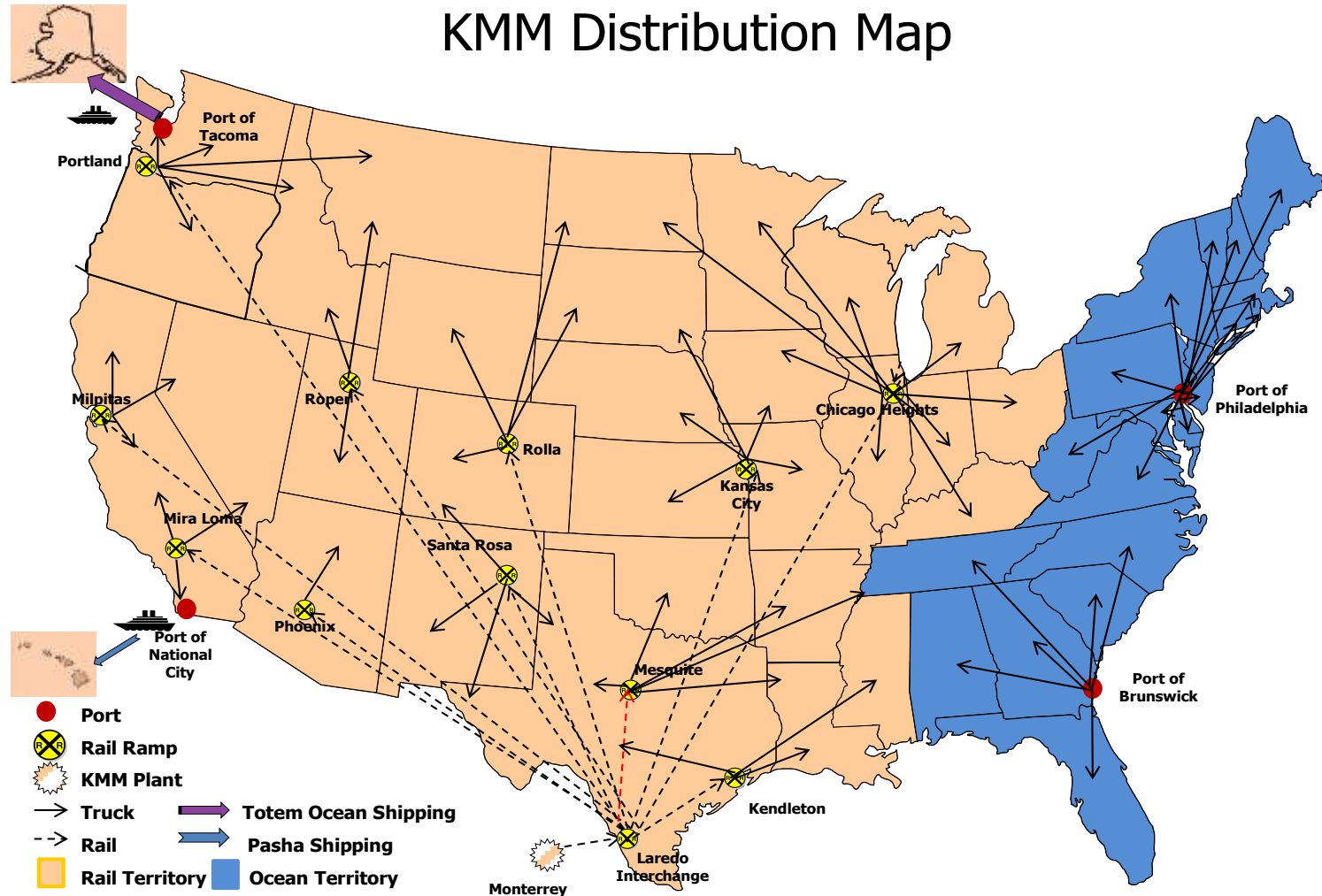
When Performance & Quality Matters

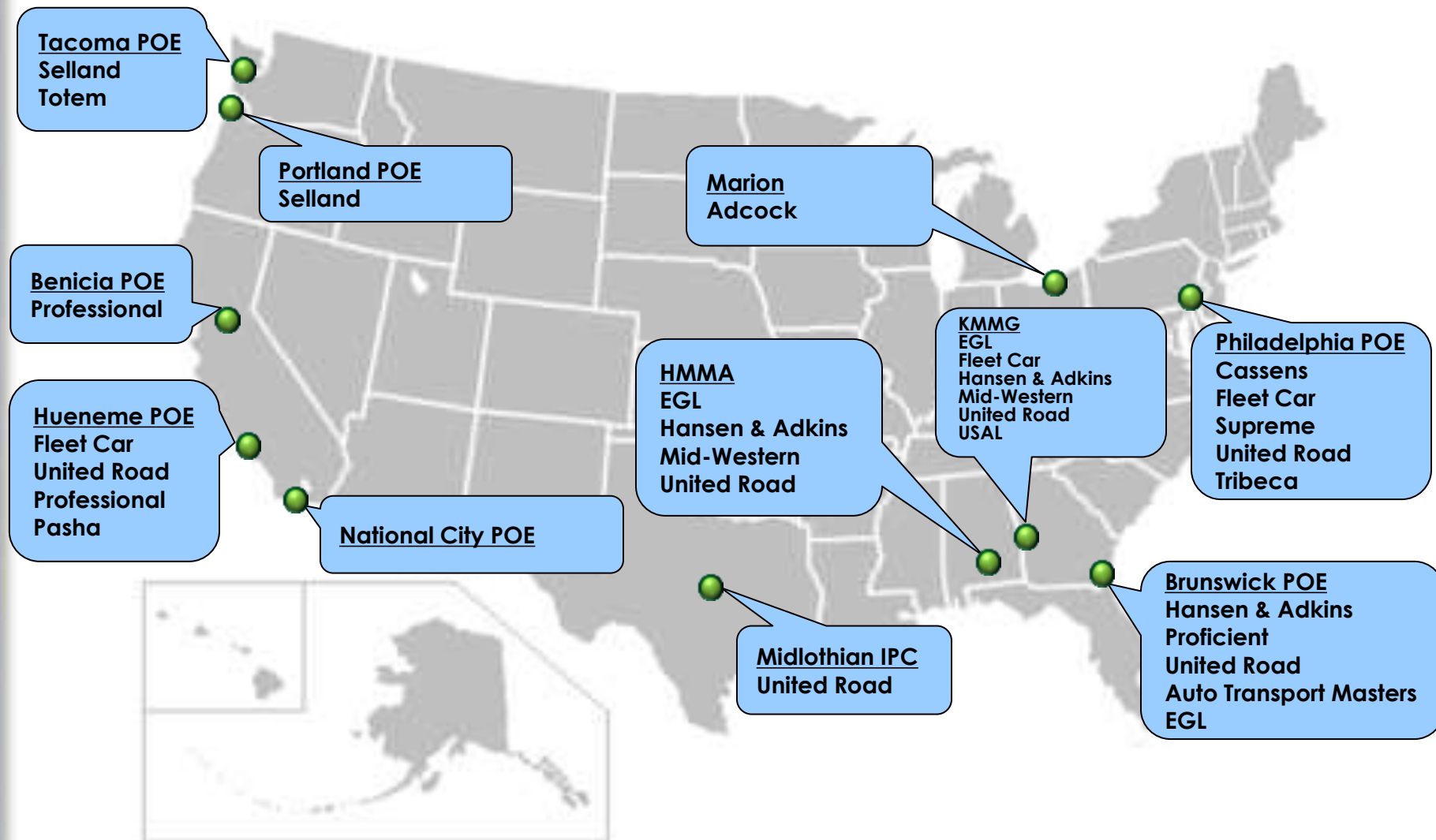
HYUNDAI GLOVIS

- Logistics Updates
- Mexico
- New Vendors
- A look back
- Club Elite
- 2016 Logistics Objectives

Current Domestic Rail Network...

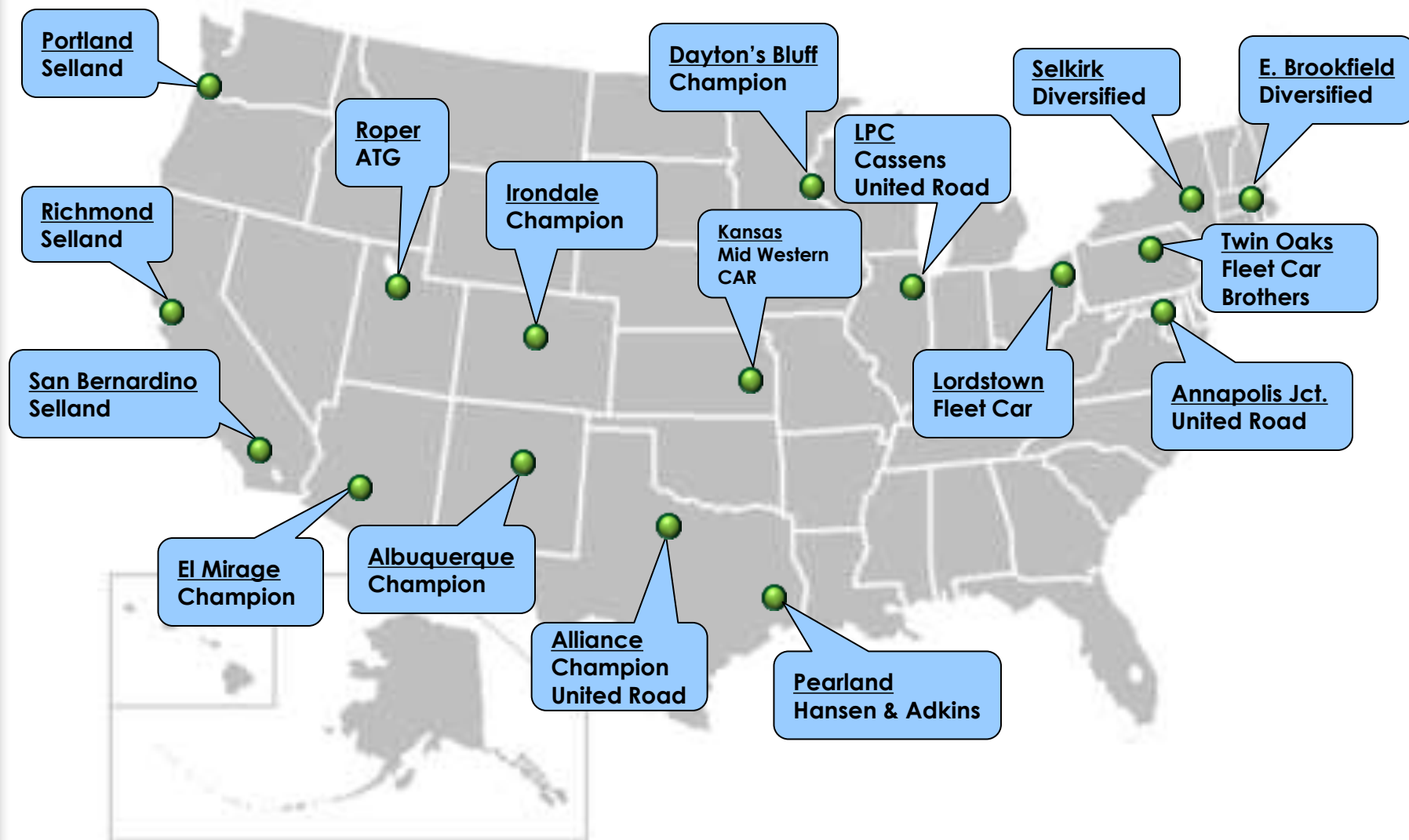






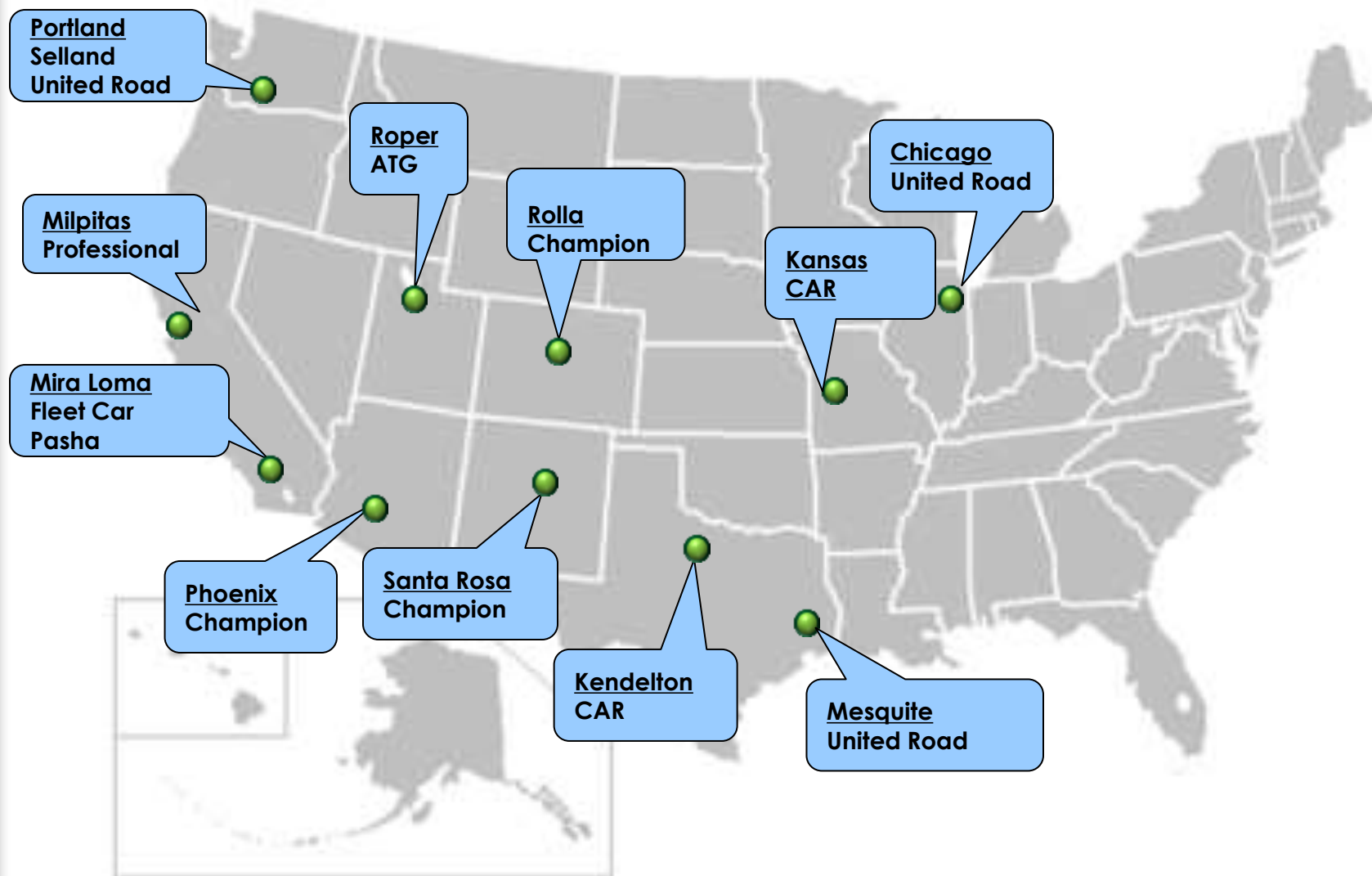
RAIL RAMPS

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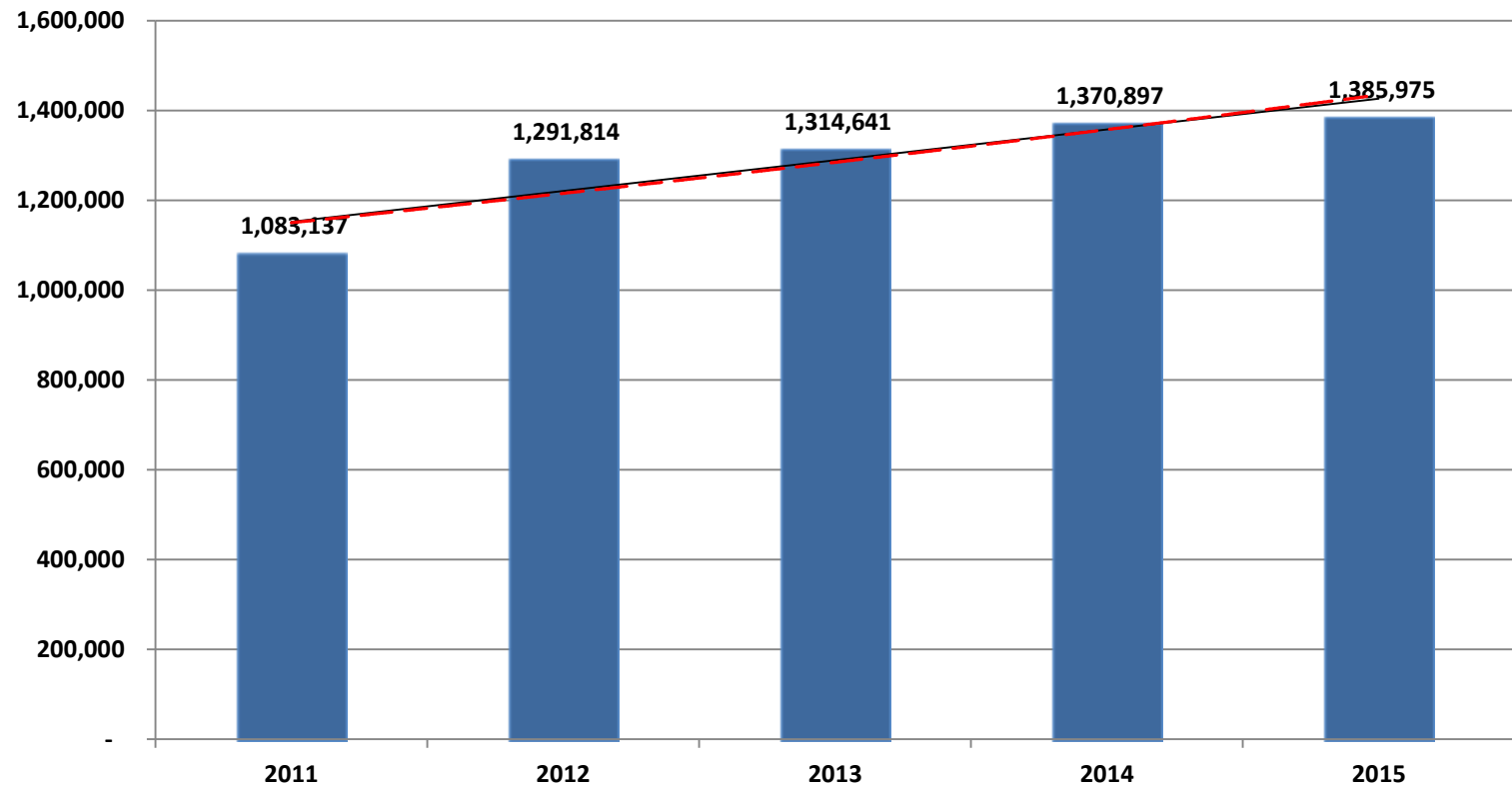


Inbound from Mexico RAIL RAMPS

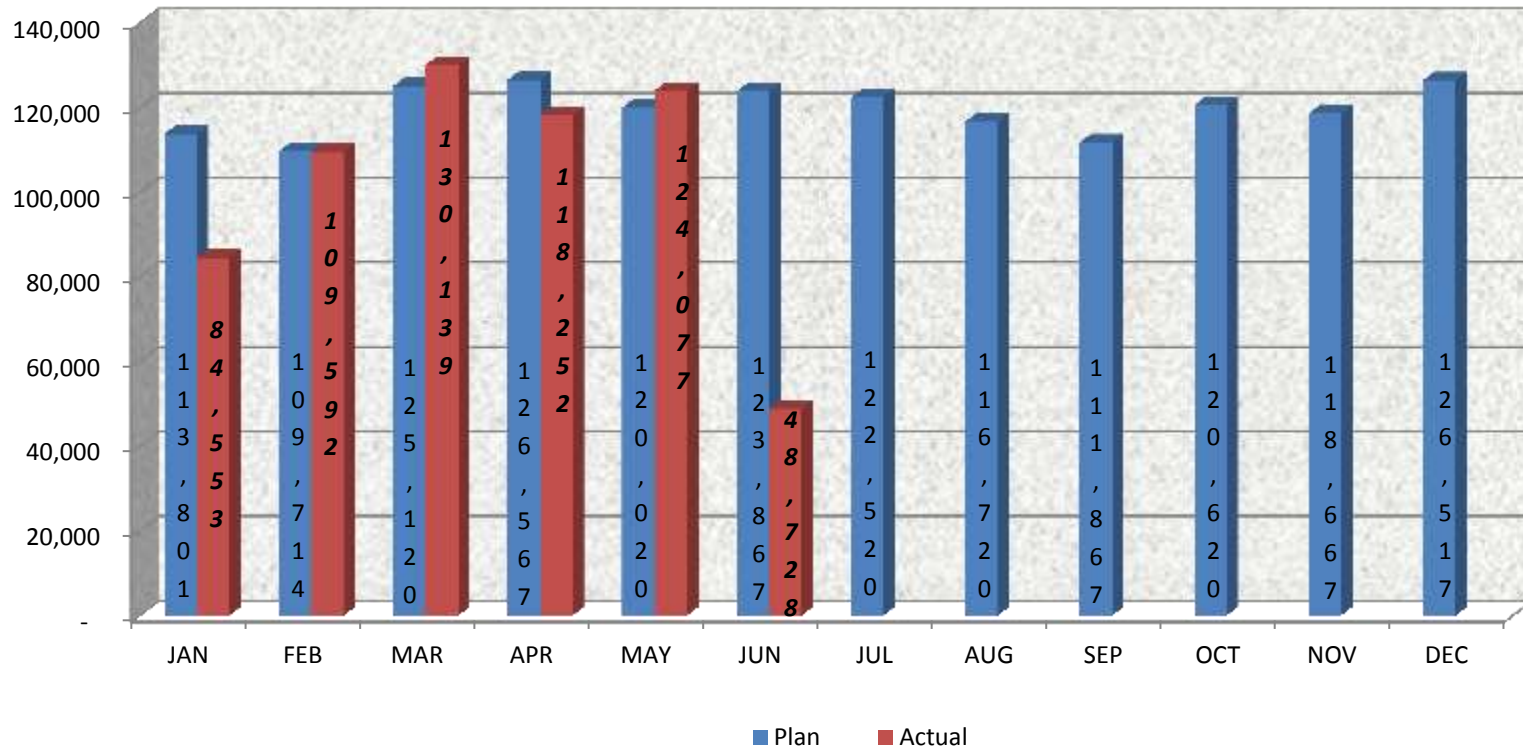
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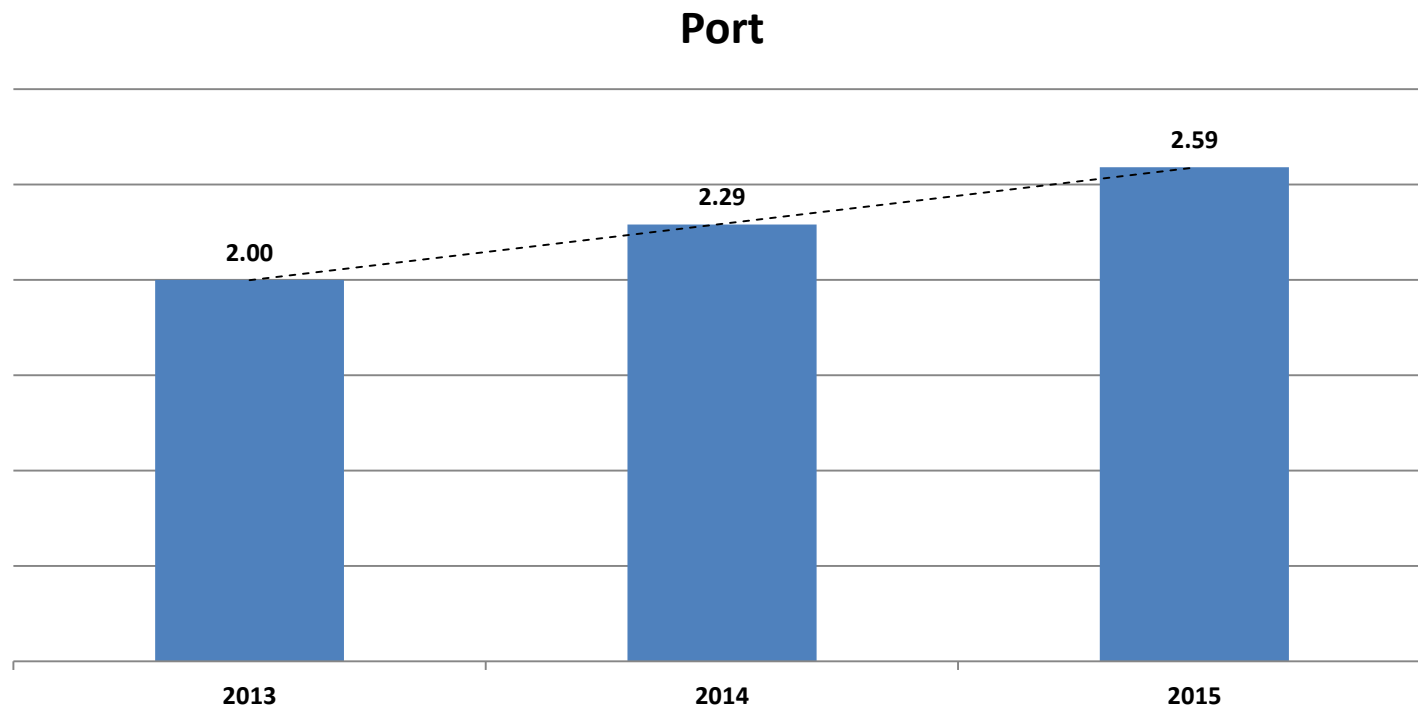
Volumes Truck/Rail 2011-2015



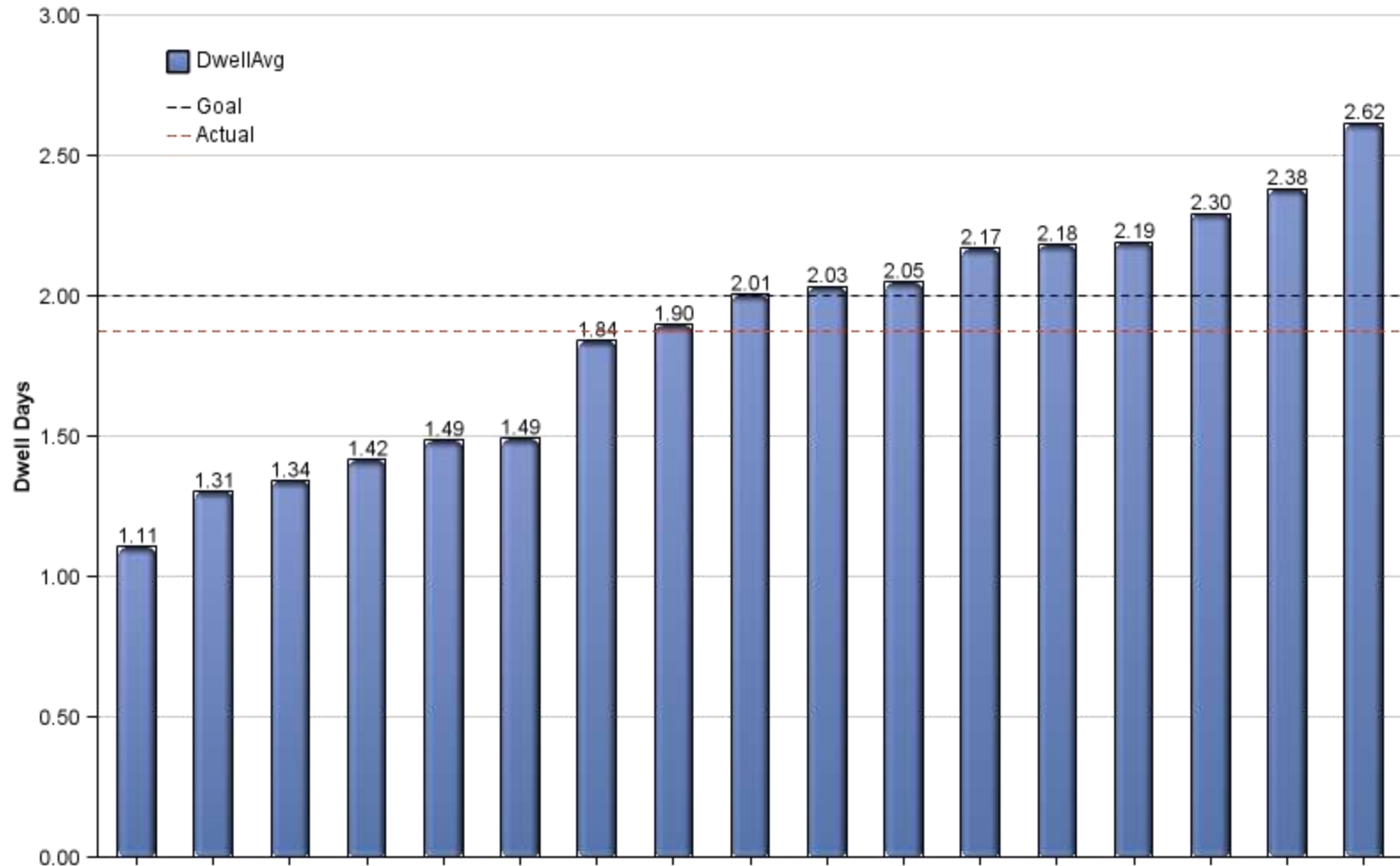
2016 YTD Shipments Plan = 1,436,000



Port Dwell 2013-2015*



*Does not include weekends, holidays, fleet from Port origins, non-standard shipments

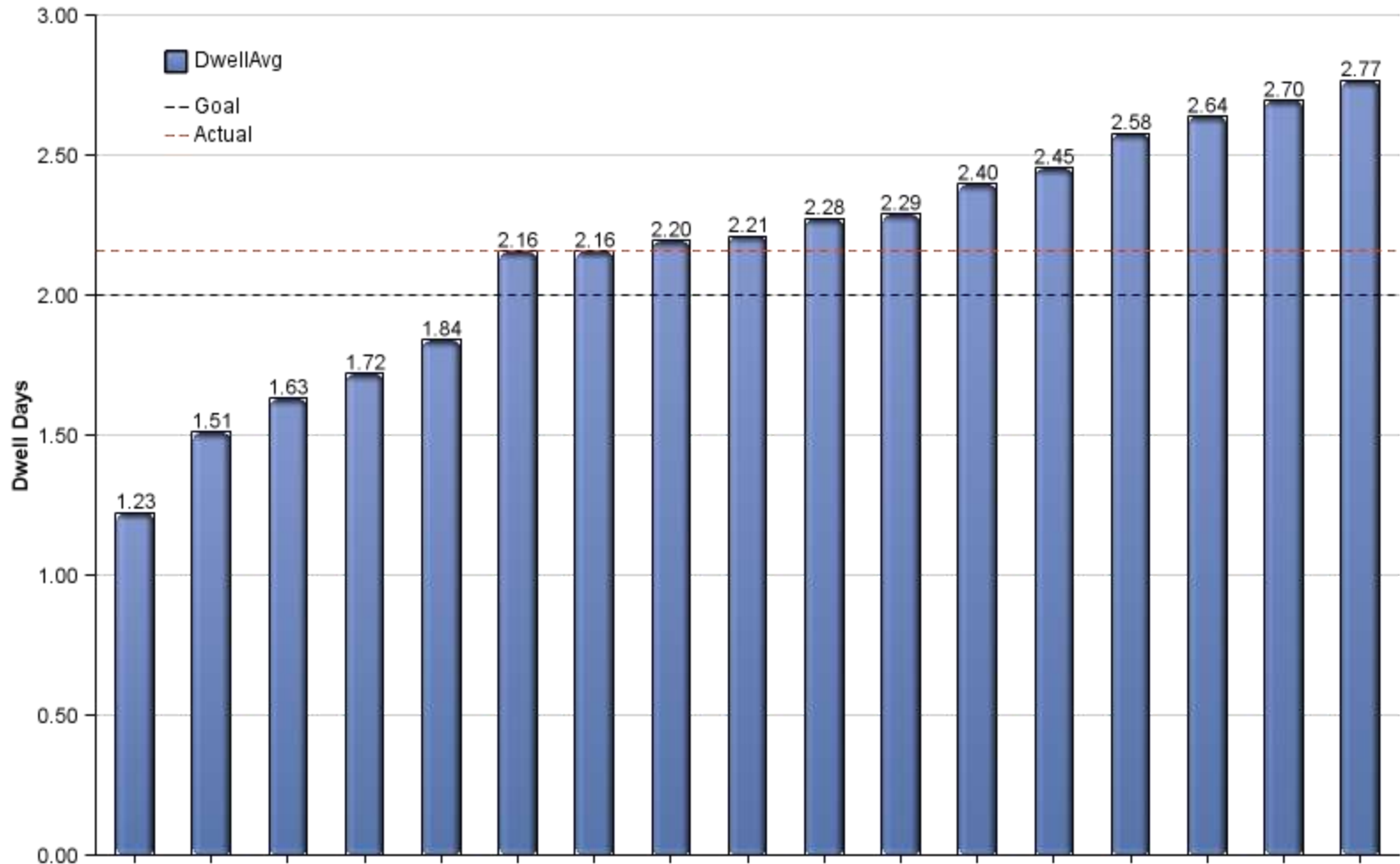


*Does not include weekends, holidays, fleet from Port origins, non-standard shipments

Standard
2.00 Days

Actual
2.18 Days

HYUNDAI GLOVIS



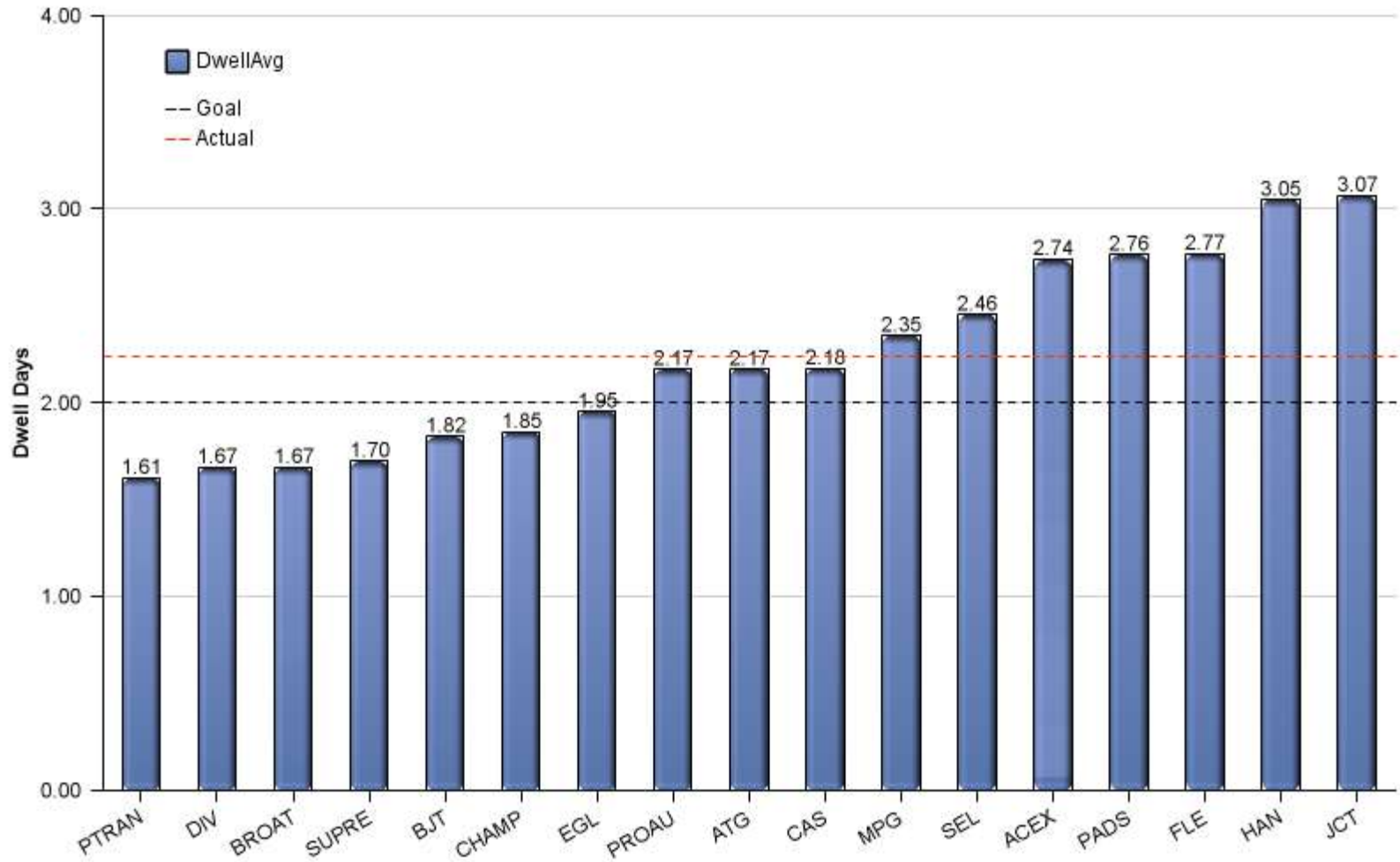
*Does not include weekends, holidays, fleet from Port origins, non-standard shipments

Hyundai GLOVIS 2015 – Dwell*

Standard
2.00 Days

Actual
2.26 Days

HYUNDAI GLOVIS



*Does not include weekends, holidays, fleet from Port origins, non-standard shipments

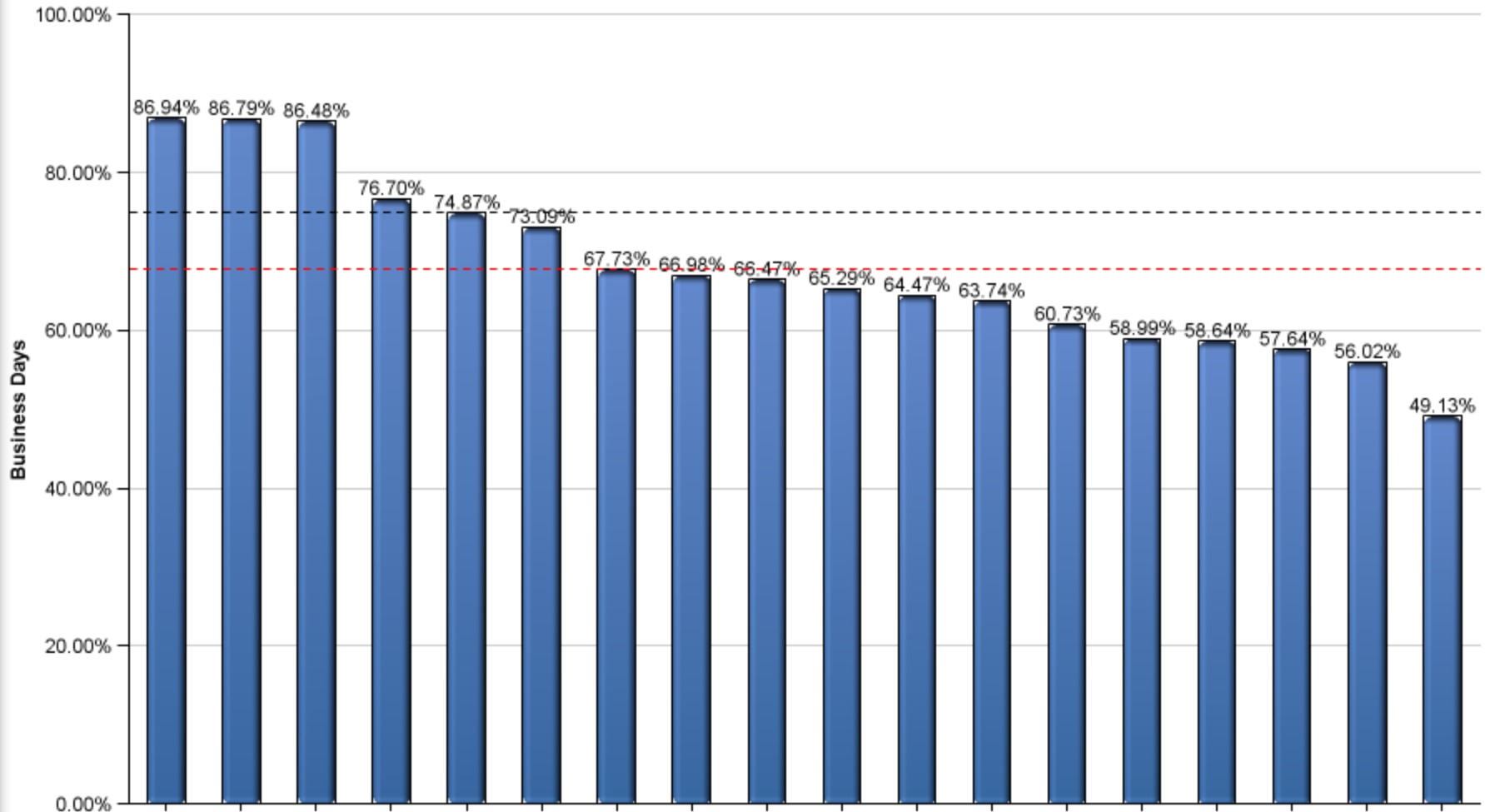
Hyundai GLOVIS 2014 – On Time %

Standard
75.00%

Actual
68.00%

HYUNDAI GLOVIS

% of On Time Shipments (2 Business Days Standard)



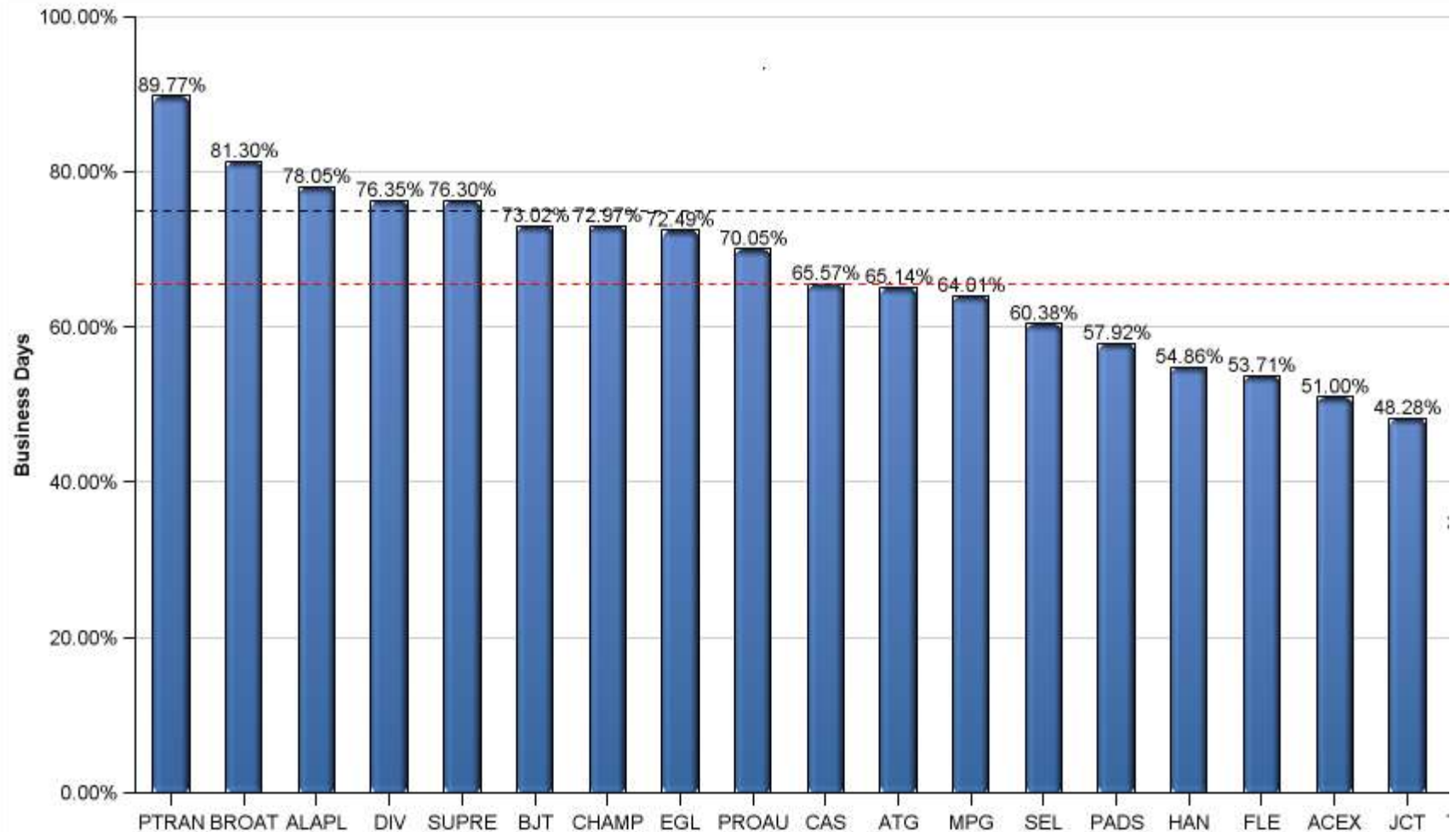
Hyundai GLOVIS 2015 – On Time %

Standard
75.00%

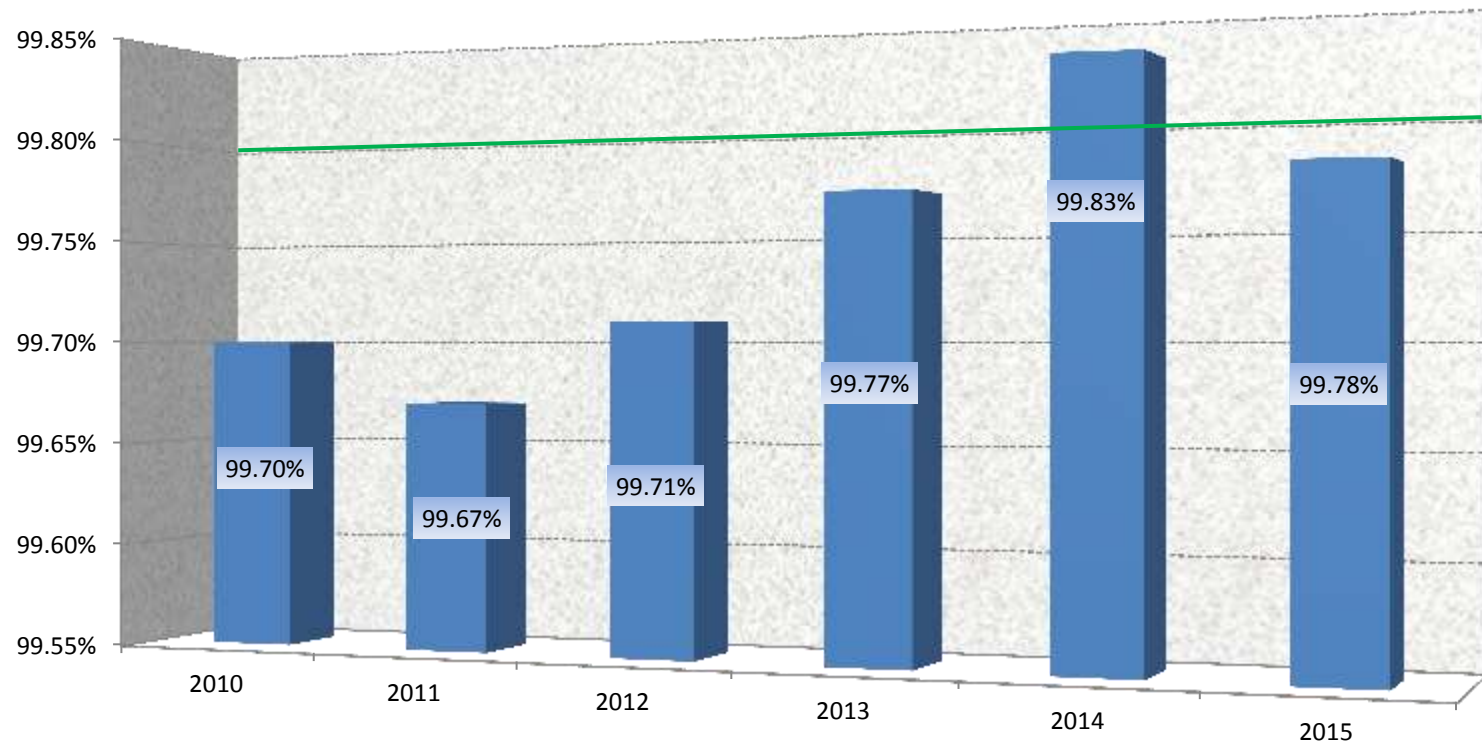
Actual
73.70%

HYUNDAI GLOVIS

% of On Time Shipments (2 Business Days Standard)



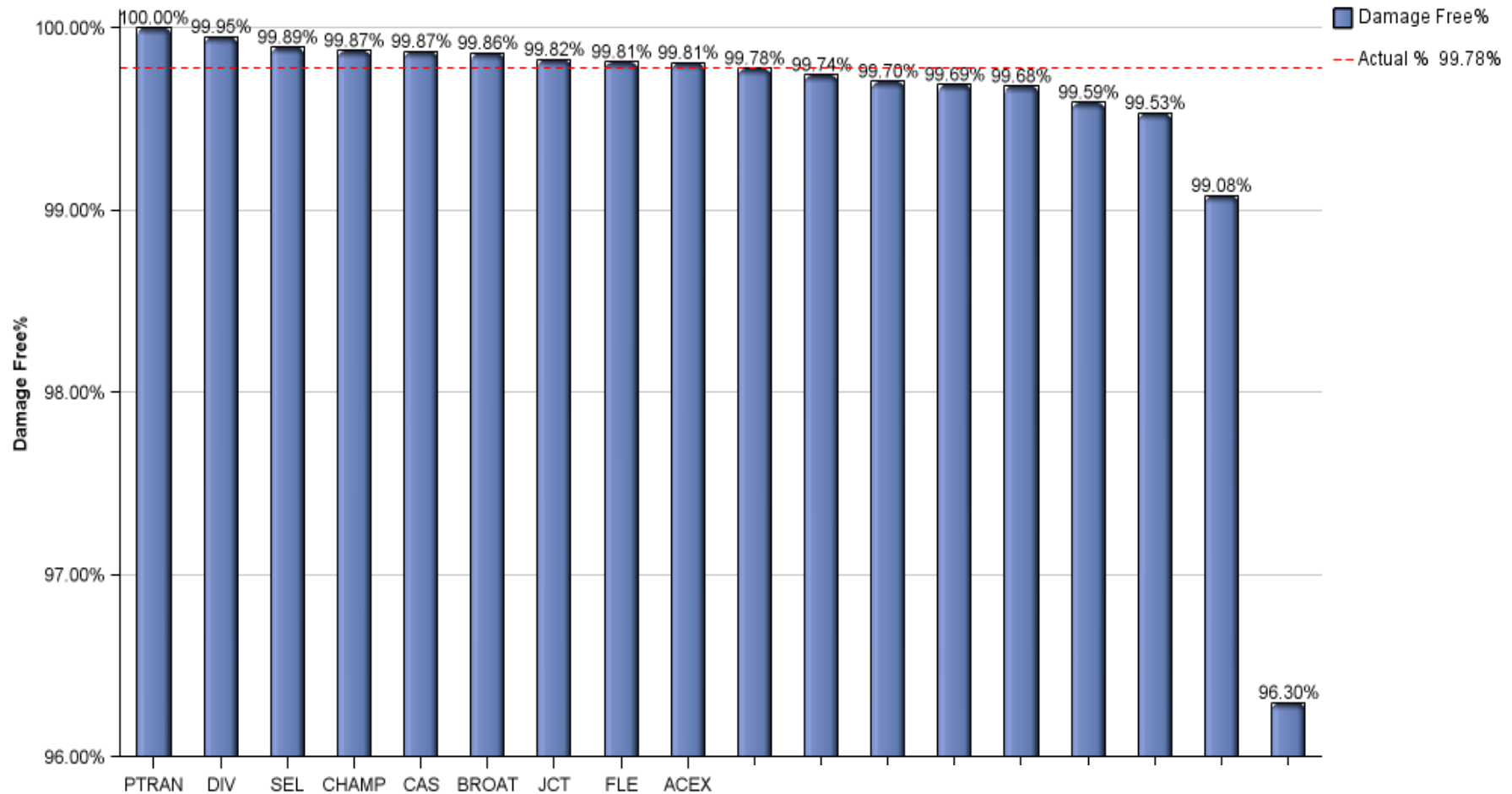
Combined Damage Free %



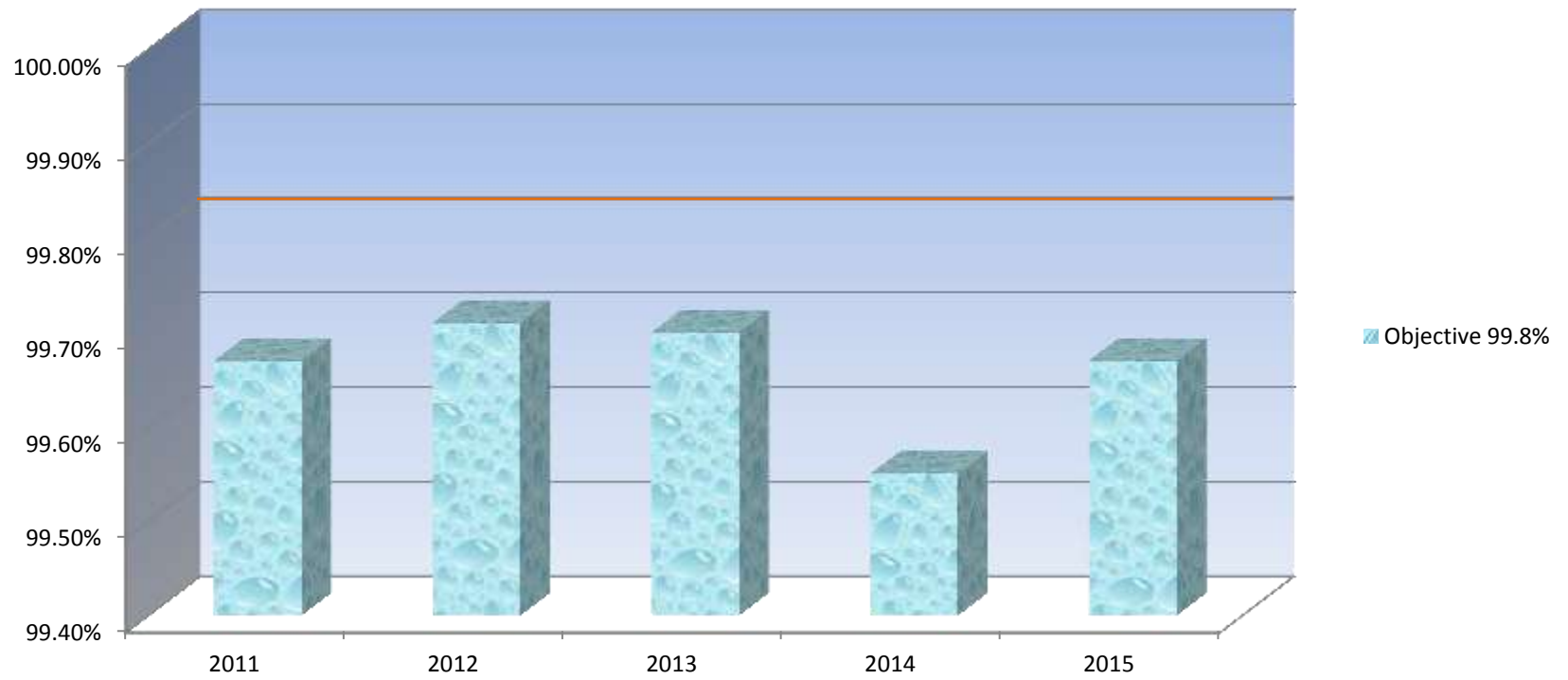
Hyundai GLOVIS 2015 – Damage Free %

	Standard	Actual
	99.80%	99.78%

HYUNDAI GLOVIS



Marine Damage



New Vendors



Totem Ocean Trailer Express

Club Elite

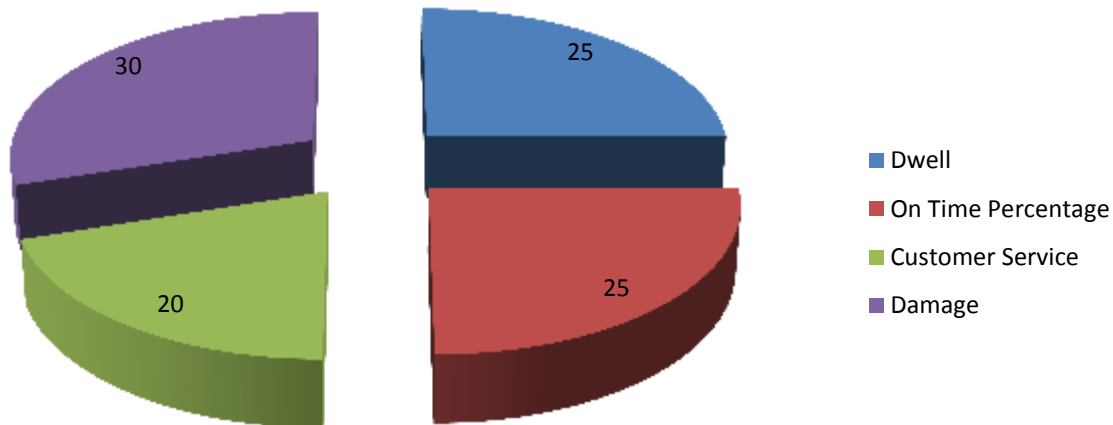


≥ 80 out of 100 points

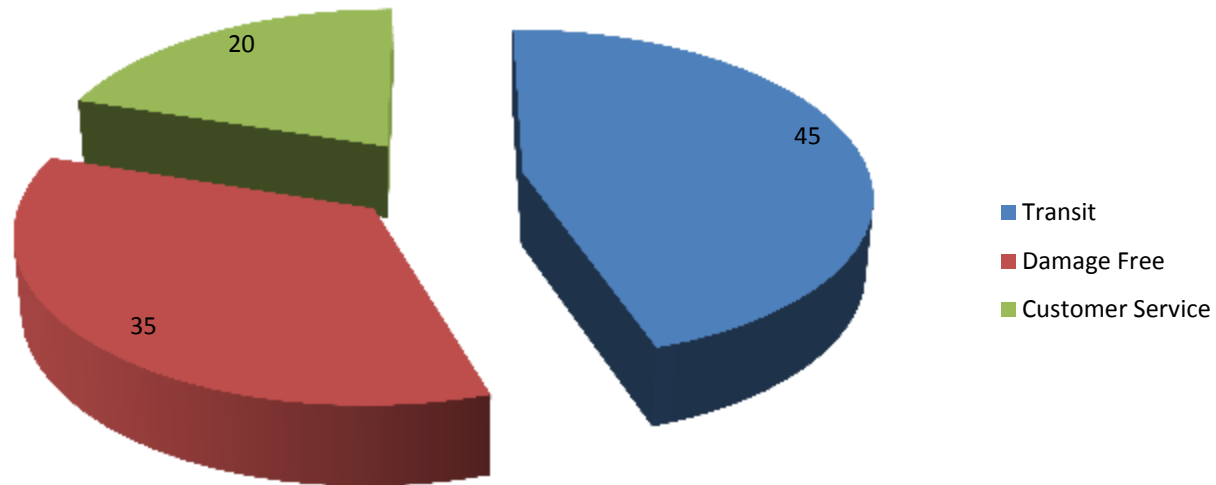


≥ 90 out of 100 points

Club Elite Criteria Truck



Club Elite Criteria Rail



Customer Service

HYUNDAI GLOVIS



CARLOS HERNANDEZ



LUIS TREVINO



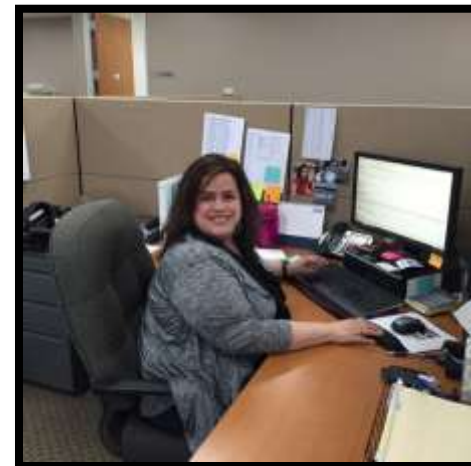
JOSE ORTIZ



ERIC YOON



JUSTIN MURRAY



LETICIA MEDOFF

Customer Service

HYUNDAI GLOVIS



CLAUDIA AVALOS



EREKA MAMASIG



DEHLIA LOPEZ



New Initiatives: 2016 and Beyond

Continuous Network Optimization

Logistics Planning Team

- Identify areas of high and low performance
 - ✓ *Benchmark high performance*
 - ✓ *Recommend and implement changes where low performance persists*
- REQUESTS & RFPs
- Club Elite